

Global Credit Research - 19 Jul 2010

MORE THAN \$17 BILLION OF GO DEBT OUTSTANDING; OUTLOOK IS STABLE

Municipality
MA

Moody's Rating

ISSUE	RATING
General Obligation Refunding Bonds, 2010 Series B	Aa1
Sale Amount	\$119,640,000
Expected Sale Date	07/21/10
Rating Description	General Obligation

General Obligation Bonds, Consolidated Loan of 2010, Series C	Aa1
Sale Amount	\$173,460,000
Expected Sale Date	07/21/10
Rating Description	General Obligation

Opinion

NEW YORK, Jul 19, 2010 -- Moody's Investors Service has assigned Aa1 ratings to the Commonwealth of Massachusetts' \$119.6 million General Obligation Refunding Bonds, 2010 Series B and \$173.5 million General Obligation Bonds, Consolidated Loan of 2010, Series C. Proceeds of the bonds, scheduled to price on July 21, will be used to provide budgetary savings in the current fiscal year and to finance a portion of the commonwealth's capital plan. The high-quality ratings reflect the commonwealth's demonstrated willingness to cut spending and raise revenues to close budget gaps, a large and high wage education and health care sector that has helped to mitigate job losses in the current downturn, and debt levels that are among the highest in the nation. The outlook is stable.

Credit Strengths:

- Effective financial management during economic downturns, particularly a willingness to promptly identify and close budget gaps through both new revenues and expenditure reductions
- Budget reserves that still provide an adequate cushion, although a reduced one, and a statutory mechanism to replenish them going forward
- High wealth and high levels of educational attainment
- The presence of large, highly-rated higher education and health care institutions in the Boston area have lent a degree of economic stability and have mitigated some job losses during recessions

Credit Challenges:

- Managing expenditure pressures, especially from health care and social services, in a lower revenue environment, although collections have begun to improve
- High unemployment persists, although at lower levels than the nation and employment has begun to grow slowly
- Low pension funding levels, and debt ratios that are among the highest in the nation
- Significant use of reserves during the downturn has reduced financial flexibility, although an adequate cushion still exists and a statutory plan is in place to rebuild them when revenues improve

COMMONWEALTH CLOSED LARGE FISCAL 2009 GAP WITH BUDGET CUTS, FEDERAL AID AND RESERVE DRAWDOWN

Like nearly every other state, Massachusetts faced significant revenue shortfalls that required it to take substantial corrective actions. Heading into the economic downturn, the commonwealth benefitted substantially from the sizeable reserves it had built up, with the Budget Stabilization Fund itself equal to 8.2% of revenue in fiscal 2007. Budget gaps during fiscal 2009 totaled \$3.6 billion (a sizeable 15% of total operating revenues, excluding federal aid) as revenues performed poorly, especially the personal income tax. Actions to close the gaps included spending cuts of more than \$1.3 billion, the use of about \$1.3 billion of federal fiscal stimulus funds, and a nearly \$1.3 billion draw on the stabilization fund. At the end of fiscal 2009, the stabilization fund totaled \$841 million, or just less than 3% of revenues.

FISCAL 2010 REVENUES RISE FOLLOWING SALES TAX INCREASE

The commonwealth used a variety of measures to close a fiscal 2010 budget gap that totaled approximately \$2.7 billion. The enacted budget included new revenues, additional use of federal stimulus funds, another draw on the stabilization fund and other one-time measures. The sales tax was increased from 5.0% to 6.25% and the exemption for alcoholic beverages was eliminated, changes that resulted in \$743 million of additional sales tax revenue in fiscal 2010. Corporate income taxes increased by \$20 million (1.0% compared to the prior year) while the personal income tax decreased by \$474 million (-4.5%), resulting in a net revenue increase of \$279 million for the fiscal year, slightly ahead of

forecast. The stabilization fund also was drawn on again, bringing its fiscal 2010 year-end balance to \$657 million or just more than 2.0% of revenues.

FISCAL 2011 BUDGET REFLECTS ESSENTIALLY FLAT SPENDING, ELIMINATES RELIANCE ON FMAP EXTENSION

The \$27.6 billion enacted fiscal 2011 budget reflects an expenditure increase of 0.2% over the prior year, levels approximately in line with fiscal 2007 spending. Revenues, including the sales tax increase enacted in fiscal 2010, are forecast to rise by 3.3%. Notably, the budget eliminated use of \$372 million expected to be received from a six-month extension of the increase in the Federal Medicaid Assistance Percentage (FMAP), putting Massachusetts in a more favorable position than many states that have budgeted the funds even though congress may not approve the measure. The enacted budget also anticipates savings from the current transaction which is tantamount to a deficit financing as it merely repays this year's debt service with bond proceeds and amortizes that cost over the future. Additionally, it withdraws an additional \$100 million from the stabilization fund, reducing its balance to \$550 million or 2.9% of forecast fiscal 2011 revenues. Recognizing the value that its reserves played in managing the current downturn and the extent to which they have been drawn down, the commonwealth also has enacted a plan that will deposit any capital gains revenues greater than \$1 billion into the stabilization fund to rebuild it. If passed, a ballot initiative this fall to halve the sales tax and reinstitute certain exemptions would force the commonwealth to make significant mid-year adjustments.

EMPLOYMENT POSTS SMALL GAIN; HIGH WEALTH AND EDUCATIONAL LEVELS CHARACTERIZE THE STATE

Massachusetts posted a small 0.07% gain in employment in May, the first jobs growth in 19 months and following a 3.5% decrease in calendar year 2009; by comparison, US employment declined by 0.4% for the month. The commonwealth's unemployment rate remains elevated at 9.2% in May, but still lower than the 9.7% US level. Still, the downturn has been severe: Massachusetts' unemployment rate was as low as 4.4% in 2007. The commonwealth has been aided by continued growth in its large education and health sector, which makes up more than 20% of employment and showed 2.8% job growth in May. Massachusetts' two largest private employers are Brigham and Women's Hospital and Massachusetts General Hospital, both part of the Aa2-rated Partners Healthcare System. Other top employers include Harvard University (Aaa), Massachusetts Institute of Technology (Aaa), and Boston University (A2). The state also has a large financial activities sector, with a significant mutual fund presence.

The state is characterized by high wealth and education levels but with slow population and job growth. Per capita personal income in 2009 was \$49,875, ranking third among the states. According to the Census Bureau, the commonwealth had the highest percentage of residents with bachelor's degrees of any state in 2008, which has helped to attract and develop significant high tech and defense contracting sectors. Despite the highly educated population, however, during the last two recessions Massachusetts lost more jobs than the nation and gained fewer during the expansions that followed. Among the commonwealth's economic challenges are high business and housing costs and slow population growth with negative migration trends. Indeed, high costs have pushed some suburban Boston growth into more affordable New Hampshire.

HEAVY TAX-SUPPORTED DEBT LOAD

The commonwealth has a high debt burden, with more than \$17.2 billion in outstanding general obligation bonds and \$29 billion in total net tax-supported debt. Based on Moody's 2010 state debt medians, the state's debt levels ranked second-highest among the 50 states on both a per-capita basis and as a percentage of personal income, respectively, and is the highest as a percentage of state gross domestic product. Total net tax-supported debt amounted to 9.2% of total personal income in 2009 compared to the 50-state median of 2.5%.

CLOSELY MANAGED VARIABLE RATE DEBT AND SWAPS PORTFOLIO

Approximately 20% of the commonwealth's general obligation debt is variable rate, largely swapped to fixed rates through cost-of-funds swaps, eliminating basis risk. In March the commonwealth refunded nearly \$540 million of liquidity-backed variable rate debt into SIFMA Index Bonds which do not require liquidity support. The SIFMA bonds mature serially through 2014 and are swapped to fixed rates. The commonwealth's variable rate and derivatives portfolio is closely managed and its liquidity facilities and swap agreements contain provisions favorable to the commonwealth and offset its relatively low available cash balances. Liquidity facilities contain a mix of three- and five-year term-out provisions that, considering the strength of Massachusetts' market access should provide ample time to refinance if necessary. Swap counterparties are well-diversified and do not reflect collateral posting requirements on the part of the commonwealth. As of May 30, the mark-to-market value of Massachusetts' swaps was -\$377 million.

For cash flow purposes, Massachusetts has relied on an \$800 million commercial paper (CP) program and revenue anticipation notes (RANs), although in the future the commonwealth intends to use only RANs for cash flow, while using CP for capital purposes. The commonwealth issued \$1.2 billion of RANs in September 2009 that matured at the end of June 2010. The current forecast reflects issuance of a \$1.4 billion RAN this September. The commonwealth ended fiscal 2010 with a cash balance of \$936 million, ahead of the original forecast of \$860 million.

LOW PENSION FUNDING RATIOS; ANNUAL PENSION CONTRIBUTIONS ADD SUBSTANTIAL FIXED COSTS

Annual pension contributions are substantial, and the budget calls for a \$1.4 billion contribution in fiscal 2011. The commonwealth dramatically improved pension funding during the 1990s, rising from 29% in 1990 to 85% in 2000. The most recent actuarial valuation, as of January 1, 2009 revealed the funded ratio had fallen from 79% in 2008 to 63%, following significant investment losses. The governor has proposed pension reforms which are estimated to save \$2 billion over 30 years. Massachusetts' other post employment benefits (OPEB) liability could add substantial budget pressures in the future, as is also likely in most other states. The January 1, 2009 valuation of the plan shows a \$15.3 billion liability, with just \$277 million of assets. No funds have been contributed to the trust fund since 2008. The governor has proposed dedicating a small portion of future excess capital gains tax revenues to the OPEB liability and also has proposed reforms to reduce the liability, including raising the retirement age. At a combined 16%, the commonwealth's actuarially required contributions (ARC) to pensions and post-retirement health care also exceed the median of 11% for U.S. states. While there is some flexibility in the required timing of these contributions and the liabilities are affected by changes in investment values, the level of this combined ARC may limit the commonwealth's financial flexibility going forward.

Outlook

The outlook for Massachusetts is stable, based on expectations that the commonwealth will continue to quickly react to close emerging budget gaps as a result of weak revenues. The outlook also incorporates Moody's expectation that, with a plan in place, Massachusetts will again rebuild reserves as the economy recovers. Going forward, heavy reliance on one-time budget solutions, tighter cash margins, unexpectedly severe economic deterioration, or a large increase in tax-supported debt would pose credit concerns.

What would make the rating change - UP

- Rapid rebuilding of reserves and establishment of stronger constraints on their use
- Established trend of structural budget balance
- Reduced debt ratios relative to Moody's 50-state median

What would make the rating change - DOWN

- Protracted structural budget imbalance driven by deeper and/or prolonged economic downturn
- Depletion of Budget Stabilization Fund
- Increased leveraging of the commonwealth's resources to pay debt service
- Narrowed cash flow that strains the commonwealth's liquidity

PRINCIPAL METHODOLOGY AND MOST RECENT RATING ACTION

The principal methodology used in rating the current issue was Moody's State Rating Methodology, published in November 2004, which can be found at www.moodys.com in the Rating Methodologies sub-directory under the Research & Ratings tab. Other methodologies and factors that may have been considered in the process of rating this issue can also be found in the Rating Methodologies sub-directory on Moody's website.

The last rating action with respect to the Commonwealth of Massachusetts was on June 16, 2010 when a Aa1 rating was assigned to its General Obligation Bonds Consolidated Loan of 2010, Series B.

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